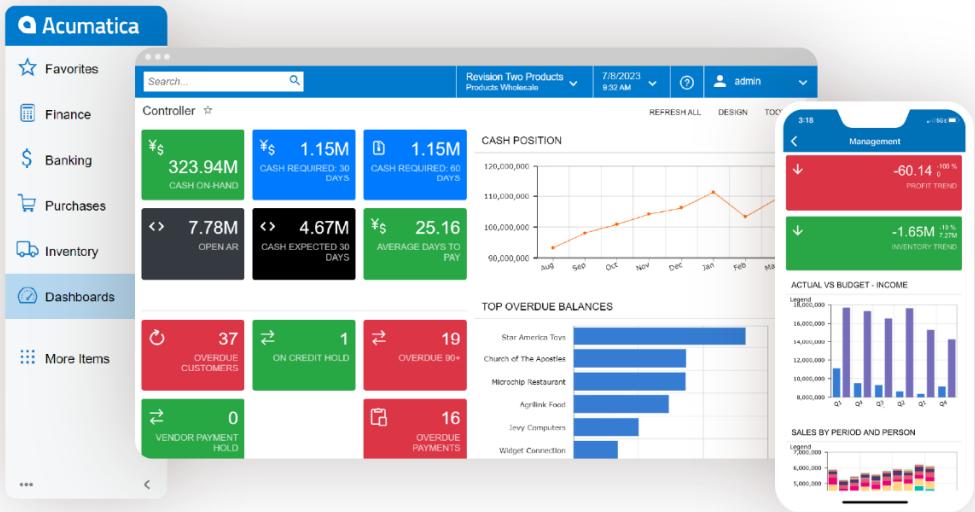


What Would Life Without GP Look Like?

Part 1 - Acumatica



Business Solutions Provider...
moving you forward.



■ Presented By: John DiLeo

What Would Life Without GP Look Like?

Part 1 - Acumatica



Agenda:

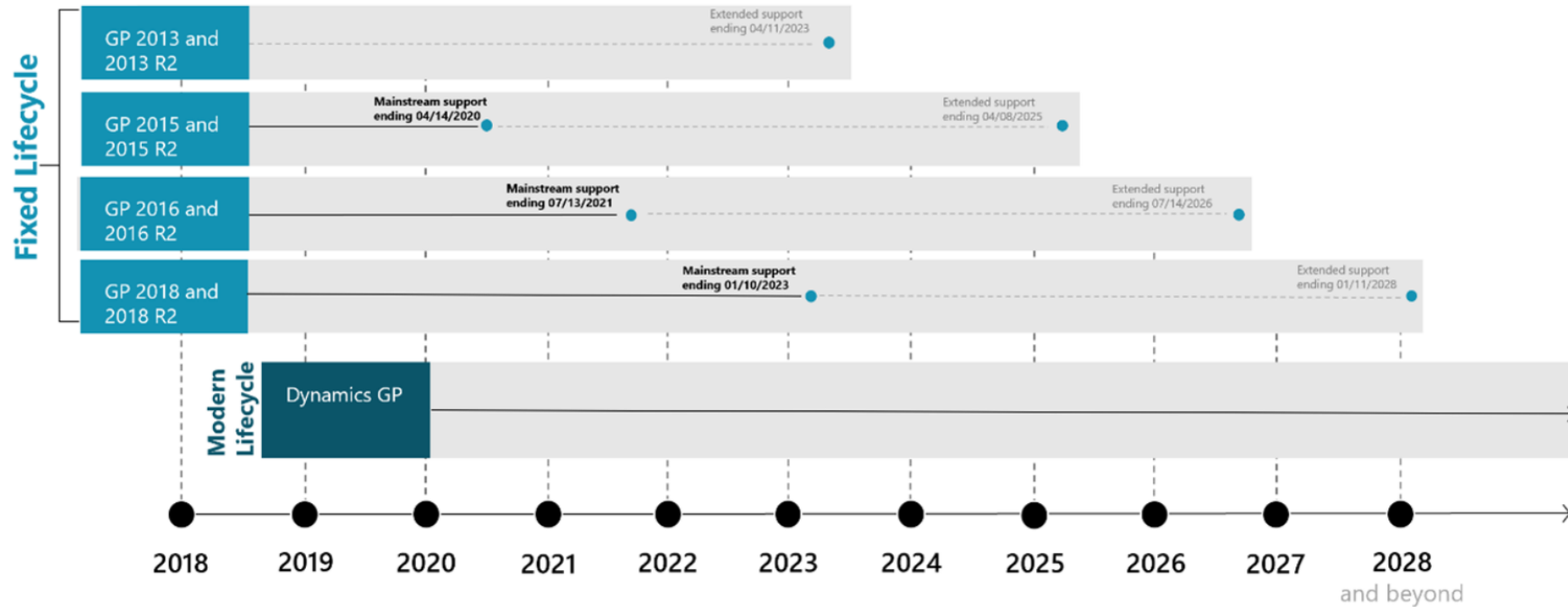
- Current status of Microsoft Dynamics GP and Microsoft Modern Lifecycle Policies
- Acumatica – born in the cloud – true cloud ERP
- Dynamics GP to Acumatica
 - User Interface & Navigation
 - Searching for, Storing and Sharing Information
 - Core Accounting Tasks
 - Reporting
 - Automation
- Questions



Dynamics GP Lifecycles



Dynamics GP versions governed by Fixed and Modern Lifecycle



Dynamics GP Lifecycles



Product	Mainstream support	Extended support	Lifecycle definition
Dynamics GP 2013 and GP 2013 R2	Ended April 4, 2018	Ends April 11, 2023	Dynamics GP 2013/Dynamics GP 2013 R2
Dynamics GP 2015 and GP 2015 R2	Ended April 14, 2020	Ends April 8, 2025	Dynamics GP 2015/Dynamics GP 2015 R2
Dynamics GP 2016 and GP 2016 R2	Ended July 13, 2021	Ends July 14, 2026	Dynamics GP 2016/Dynamics GP 2016 R2
Dynamics GP 2018 and GP 2018 R2	Mainstream support ends January 10, 2023	Ends January 11, 2028	Dynamics GP 2018/Dynamics GP 2018 R2

In 2019 Microsoft introduced the Modern Lifecycle Policy (18.2)

- The Modern Lifecycle Policy offers support and servicing, including bug fixes, and latest tax updates. Under this policy, Dynamics GP customers stay current by taking at least one of the three all-inclusive Dynamics GP updates, typically released in June, October, and December each year. The updates will typically consist of hotfixes, tax updates, and any relevant regulatory updates. The updates can also include changes in usability or reliability to address top customer issues, and other areas that are critical in making sure that businesses run successfully on Dynamics GP.
- October 2022: Microsoft released Dynamics GP Version 18.5 (Current Release)
- October 2023: Microsoft will release Dynamics GP Version 18.6



Demo – GP to Acumatica

The screenshot shows the Microsoft Dynamics GP interface. The main area is titled "sa's Home" and contains several sections:

- To Do:** Reminders for "Customers Over Credit Limit* (24)", "Past Due Customer Transactions* (\$3,801,355.41)", and "Receivables Due Today* (\$42.59)".
- Tasks:** A section for "New Task...".
- Quick Links:** A list of links including "Master Posting", "Summary Inquiry", "Payables Summary Inquiry", "Receivables Summary Inquiry", "Budget vs Actual Inquiry", "Checkbook Balance Inquiry", "Reconcile Bank Statements", "View Transactions Pending Approval List", "Finance Community", and "Cash Flow Calendar".
- Business Analyzer:** A report titled "Accounts Receivable Days Outstanding" with the following data:

	This Period	Current	Previous	Change	% Change
vs. Last Period	0.00	0.00	0.00	0.00	0.00%
vs. This Period Last Year	0.00	0.00	0.00	0.00	0.00%
- My Reports:** A list of reports including "Aged Trial Balance-demo" and "AP Aged Trial Balance-demo".

The left sidebar shows navigation options like Home, User Preferences, Shortcuts, Report Shortcuts, My Reports, Custom Reports, SmartList Favorites, Startup, and User Classes. The bottom left corner shows the date "4/12/2027" and the user "Fabrikam, Inc. sa".

The screenshot shows the Acumatica interface. The main area is titled "Acumatica" and contains several sections:

- Production Meeting:** A dashboard with four key metrics: "ORDERS TO RELEASE THIS WEEK" (8), "ORDERS TO RELEASE THIS WEEK" (4), "LATE PRODUCTION ORDERS" (0), and "PRODUCTION ORDERS WITH PROBLEMS OPERATIONS" (0).
- SALES ORDERS:** A section with "20 Lines Due Today" and "20 Lines Due Today".
- WORK CENTER PLANNED UTILIZATION PCT:** A bar chart showing utilization percentages across different work centers.
- PURCHASING:** A section with "21 LATE PURCHASE ORDER LINES" and "LATE PURCHASE LINES".
- PROJECTS:** A section with "URGENT PROJECTS".
- PRODUCTION ORDERS BY STATUS:** A funnel chart showing the status of production orders.

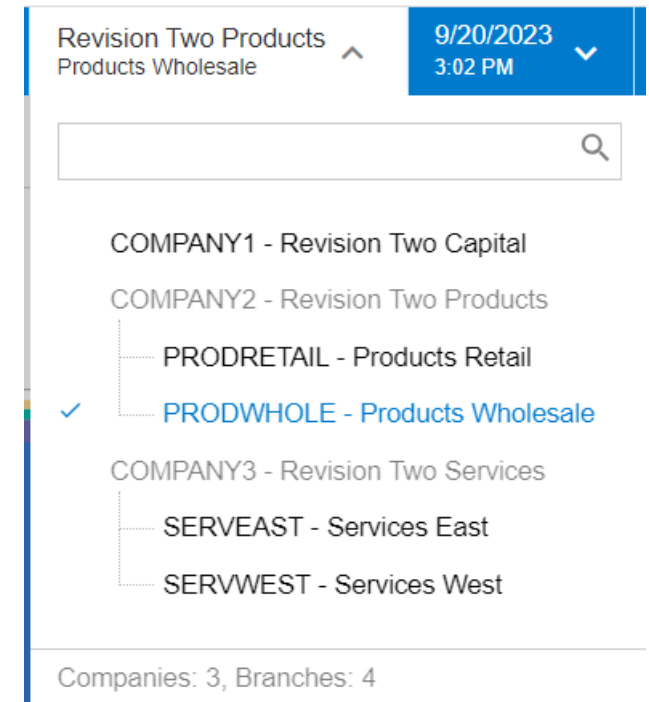
The left sidebar shows navigation options like Inventory, Finance, Banking, Construction, Project Management, Compliance, Payables, Receivables, Sales Orders, Purchases, Payroll, and Dashboards. The bottom left corner shows the date "4/12/2027" and the user "Fabrikam, Inc. sa".

Access/Login/Company selection

- GP is server/client application with a web client option – for users GP Access.
- Acumatica – true cloud, can be accessed from anywhere user has an internet connection.
- GP can have multiple databases/companies but without Multi-Entity Management you will need to log into each database/company.
- Each database/company has separate master records without MEM.
- Acumatica – has built in MEM type functionality but can also use separate databases.
- Acumatica can allow or restrict sharing of master records. Concept of Companies and Branches (Divisions)
 - While using a single database (tenant) in Acumatica security controls which companies and/or branches the user has access to. Easy to move between companies/branches.

Access/Login/Company selection

- GP requires Binary Stream's Multi Entity Management add-on to allow a single database with multiple entities and the ability where needed to share master records.
 - <https://binarystream.com/products/DynamicsGP-MEM/>
- Acumatica supports – single tenant – multiple companies and branches and the ability to share master records or not where needed.



The screenshot displays the Acumatica user interface for company selection. At the top, the current user is identified as 'Revision Two Products' with the role 'Products Wholesale'. The date and time are shown as '9/20/2023 3:02 PM'. Below this is a search bar. The main content area lists three companies with their respective branches:

- COMPANY1 - Revision Two Capital
- COMPANY2 - Revision Two Products
 - PRODRETAIL - Products Retail
 - PRODWHOLE - Products Wholesale
- COMPANY3 - Revision Two Services
 - SERVEAST - Services East
 - SERVWEST - Services West

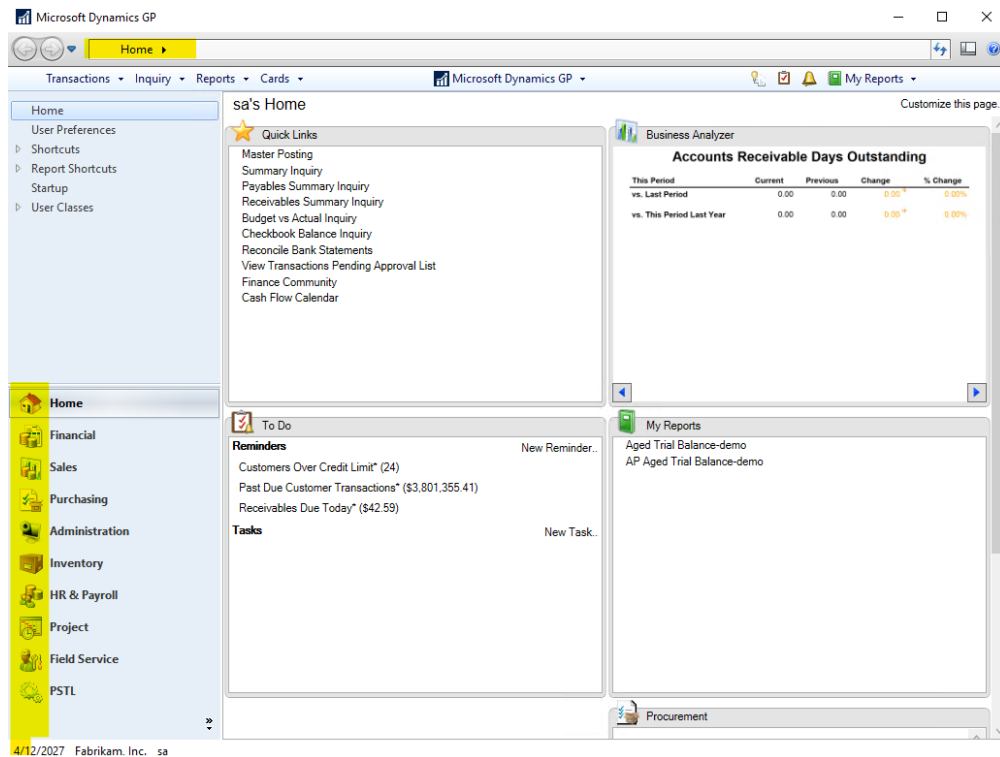
At the bottom of the interface, a summary indicates 'Companies: 3, Branches: 4'.

Navigation & Home Pages

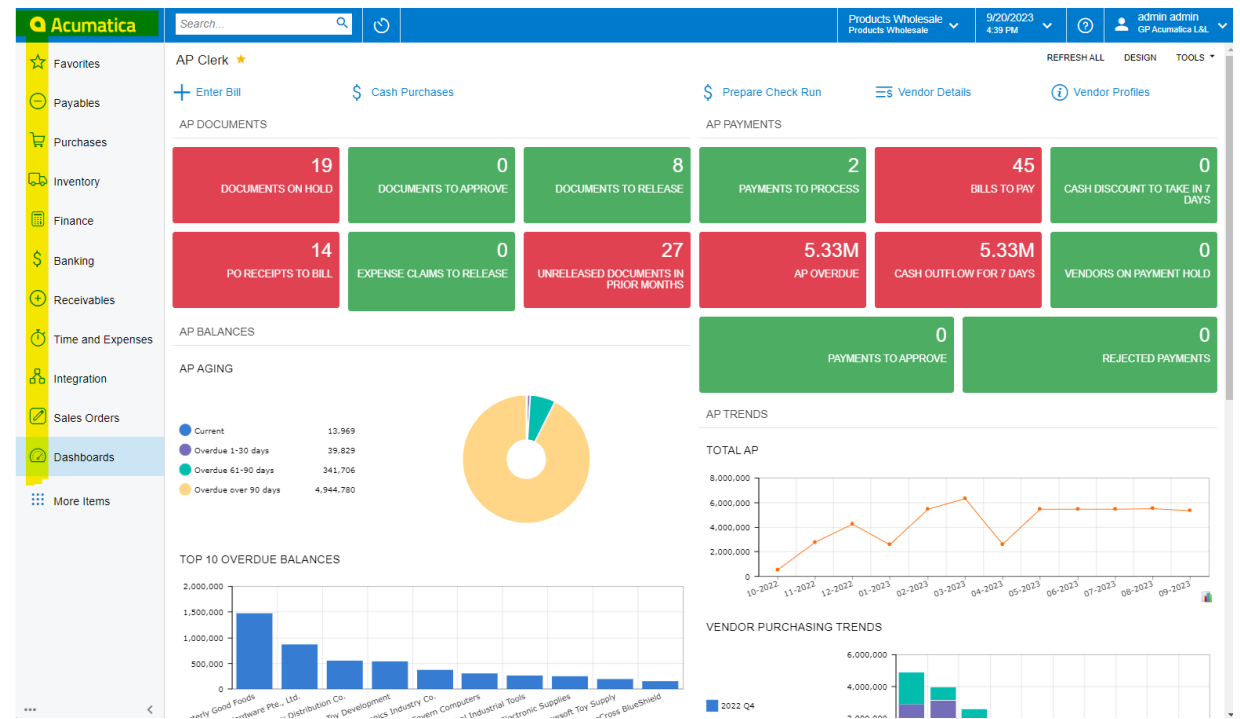
- Dynamics GP to Acumatica
 - GP Modules/Navigation Panes on the left. Acumatica Workspaces on the Left
 - GP Navigation Lists – functionality and use – Acumatica workspaces – Primary Lists
 - GP user Homepage and Acumatica Homepages
 - Configurability
 - Dashboards are fully configurable - Acumatica Tiles for commonly used actions based on the user role.
 - Widgets - highlighting import items to act on – not just static info – can be used to access the data driving the widget.
 - GP has Quick Links on the homepage - Acumatica workspaces allow the users to mark their favorites that they access often and use Favorites for your most frequently used.
 - Acumatica navigation through searching – use the global search to find what you are looking for
 - Open multiple screens for the same info.

Navigation & Home Pages

- GP Home button and Modules/Navigation Panes on the left
- Acumatica Homepage button and Workspaces on the Left



The screenshot shows the Microsoft Dynamics GP Home page. On the left, there is a navigation pane with a 'Home' button and a list of modules: Financial, Sales, Purchasing, Administration, Inventory, HR & Payroll, Project, Field Service, and PSTL. The main content area is titled 'sa's Home' and contains several sections: 'Quick Links' with various financial and reporting links; 'Business Analyzer' showing 'Accounts Receivable Days Outstanding' with a table of metrics; 'To Do' section with reminders like 'Customers Over Credit Limit* (24)'; and 'My Reports' section with links to 'Aged Trial Balance-demo' and 'AP Aged Trial Balance-demo'. The bottom status bar shows the date '4/12/2027' and the user 'Fabrikam, Inc. sa'.



The screenshot shows the Acumatica Home page. On the left, there is a navigation pane with a 'Home' button and a list of modules: Payables, Purchases, Inventory, Finance, Banking, Receivables, Time and Expenses, Integration, Sales Orders, and Dashboards. The main content area is titled 'AP Clerk' and contains several sections: 'AP DOCUMENTS' with a grid of metrics (Documents on Hold, Documents to Approve, Documents to Release, Payments to Process, Bills to Pay, Cash Discount to Take in 7 Days); 'AP PAYMENTS' with a grid of metrics (PO Receipts to Bill, Expense Claims to Release, Unreleased Documents in Prior Months, AP Overdue, Cash Outflow for 7 Days, Vendors on Payment Hold); 'AP BALANCES' and 'AP AGING' with a donut chart showing the distribution of overdue balances; 'AP TRENDS' with a line chart showing 'TOTAL AP' over time; and 'VENDOR PURCHASING TRENDS' with a bar chart showing '2022 Q4' data for various vendors.

Navigation & Home Pages

- Acumatica Dashboard widgets are live clickable data access open Drilldown viewer of the source data.

The screenshot displays the Acumatica dashboard for 'Products Wholesale' on 9/20/2023 at 4:30 PM. The user is logged in as 'admin admin'. The dashboard is titled 'AP BALANCES' and includes a search bar and navigation options like 'Enter Bill', 'Cash Purchases', 'Prepare Check Run', 'Vendor Details', and 'Vendor F'.

AP DOCUMENTS

19 DOCUMENTS ON HOLD	0 DOCUMENTS TO APPROVE	8 DOCUMENTS TO RELEASE	2 PAYMENTS TO PROCESS	45 BILLS TO PAY	CASH DISC
14 PO RECEIPTS TO BILL	0 EXPENSE CLAIMS TO RELEASE	27 UNRELEASED DOCUMENTS IN PRIOR MONTHS	5.33M AP OVERDUE	5.33M CASH OUTFLOW FOR 7 DAYS	VENDORS ON PAYMENT HOLD

AP AGING (Updated 5 min ago)

Current	13,969
Overdue 1-30 days	39,829
Overdue 61-90 days	341,706
Overdue over 90 days	4,944,780

Overdue over 90 days: 92.59% (4,944,780)

AP TRENDS

TOTAL AP: Line chart showing trends from 10-2022 to 04-2023.

VENDOR PURCHASING TRENDS

VENDOR DETAILS (Drilldown view):

Type	Reference Nbr.	Status	Vendor	Vendor Name	Date	Due Date	Amount	Balance	Current	Overdue	Overdue and Due in <7 Days	Ove D
Bill	002394	Open	AMERDOOR	American Door & Glass	1/14/2021	2/13/2021	99,736.46	0.00	0.00	0.00	0.00	
Bill	002435	Open	AMERDOOR	American Door & Glass	3/9/2021	4/8/2021	30,875.00	0.00	0.00	0.00	0.00	
Bill	004956	Open	ATDSECUR	ATD Security Services, Inc.	5/1/2023	5/31/2023	99.99	99.99	0.00	99.99	99.99	
Bill	004987	Open	BANAFIDE	Banafide Office Service	10/10/2020	11/9/2020	282.59	282.59	0.00	282.59	282.59	

TOP 10 OVERDUE BALANCES

Bar chart showing top 10 overdue balances for 2022 Q4.

Navigation & Home Pages

- Acumatica Global Search field – find what you are looking for quickly:
 - Menu Items, Transactions and Profiles (master records), Help Topics, File Attachments

The screenshot displays the Acumatica Global Search interface. At the top, a search bar contains the text 'vendors'. Below the search bar, a navigation menu is visible with tabs for 'MENU ITEMS (3)', 'TRANSACTIONS AND PROFILES', 'HELP TOPICS', and 'FILES'. The 'HELP TOPICS' tab is currently selected. The search results are displayed in a list format. The first result is 'Generic Inquiry: AP-VendorsOnHold' with a title of 'Vendors on Payment Hold' and screen ID 'AP0010DB'. The second result is 'Generic Inquiry: AP-Vendors' with a title of 'Vendors' and screen ID 'AP3030PL'. The third result is 'PO000185 - East COM Electronic Sup...' with a title of 'Type: Drop-Ship - Date: 12/12/2014 - Status: Closed - P...' and a description of 'Description: PO for SO002821 - drop ship from 2 vendo...'. The fourth result is a file attachment titled 'Vendors (CROCKERSID)\Completed W-9.pdf' with a creation date of '8/5/2020 4:46:45 PM' and a size of '129.05 KB'. The interface also shows a sidebar with 'Favorites', 'Payables', and 'Purchases' options. The top right corner displays the user 'admin admin' and the date '9/20/2023 4:26 PM'.

Navigation & Home Pages

- Acumatica Favorites access – just click the star next to a menu item to add it to the user’s favorites.
- Open multiple screens/tabs of the same type data at the same time.

The image displays a composite screenshot of the Acumatica software interface. At the top, a blue header bar contains the Acumatica logo, a search bar, a refresh icon, and user information including 'Products Wholesale' and the date '9/20/2023 4:34 PM'. Below the header, a sidebar on the left lists navigation options: Favorites (highlighted with a star), Payables, Purchases, Inventory, Finance, and Banking. The main content area shows the 'Favorites' section with a 'New Journal Entry' button and a list of favorite items: Payables, Bills and Adjustments, Incoming Documents, and Vendors (highlighted with a star and a '+ NEW' button). Below this, two overlapping screenshots of the 'Vendors' screen are shown. The left screenshot displays the 'Vendors' list with 'AASERVICES - AA Services' selected, showing fields for Vendor ID, Vendor Status (Active), and Vendor Class (SERVICES - Services Vendors). The right screenshot shows the 'VENDOR DETAILS' for 'ADPSERVICE - Automatic Data Processing Inc.', displaying fields for Vendor ID, Vendor Status (Active), Vendor Class (GNA - General & Administrative), and financial data such as Balance (2,975.35), Prepayment Balance (0.00), and Retained Balance (0.00).

Searching, Storing, Sharing Info

- Dynamics GP to Acumatica

- GP options – Inquiry screens, Smartlists, Navigation Lists
- Acumatica – Global search, Inquiries, Reports, File Attachments, Help Topics
 - Moving columns – searching in primary Lists and Screens with grids for searching
- GP Smartlist – move columns, search options limited without an add-on for GP to enhance the capabilities.
- Acumatica Primary List – Quick Search fields – allow you to control which fields are search from the Quick Search.
- GP User Defines are limited based on the different record types
- Acumatica Attributes/User Defines – easy to create and add and include in lists.
- File Attachments
- Acumatica screen configuration functionality coming – part of the low code/no code initiative.
- Acumatica Sharing Info – emailing built in, Lists (GI's) can be exposed to OData, with unlimited users – can provide access to info for all users.



Searching, Storing, Sharing Info

- Acumatica Primary List – Generic Inquiries Quick Search fields – allow you to control which fields are search from the Quick Search, Shift-F applies Quick Filter
- Simple style formulas allow for formatting and color-coding GI data

Bills and Adjustments CUSTOMIZATION

[ALL RECORDS](#)
[VENDOR SPEND](#)
[OPEN AP BY VENDOR](#)
[OPEN AP DETAILS](#)
[BALANCED ON-HOLD ONLY](#)

Type: All | Status: All | Date: All | Vendor: Contains 'BANKAMERIC'

Reference Nbr.	Date	Post Period	Status	Vendor	Vendor Name	Description	Type	Vendor Ref.	Balance	Net Open Amount	Amount
004967	2/28/2023	02-2023	On Hold	BANKAMERIC	Bank of America	Payroll Liabilities	Bill	REG 000541	525.00	525.00	525.00
004966	2/28/2023	02-2023	On Hold	BANKAMERIC	Bank of America	Payroll Liabilities	Bill	REG 000539, ...	2,305.00	2,305.00	2,305.00
004959	3/31/2023	03-2023	On Hold	BANKAMERIC	Bank of America	Payroll Liabilities	Bill	REG 000544, ...	1,050.00	1,050.00	1,050.00
004958	3/31/2023	03-2023	On Hold	BANKAMERIC	Bank of America	Payroll Liabilities	Bill	REG 000542, ...	4,610.00	4,610.00	4,610.00
004908	12/1/2022	12-2022	Open	BANKAMERIC	Bank of America	Payroll Liabilities	Bill	REG 000505, ...	6,300.00	6,300.00	6,300.00
004907	12/1/2022	12-2022	Open	BANKAMERIC	Bank of America	Payroll Liabilities	Bill	REG 000503, ...	27,660.00	27,660.00	27,660.00
004906	12/1/2021	12-2021	Open	BANKAMERIC	Bank of America	Payroll Liabilities	Bill	REG 000469, ...	6,300.00	6,300.00	6,300.00
004905	12/1/2021	12-2021	Open	BANKAMERIC	Bank of America	Payroll Liabilities	Bill	REG 000467, ...	27,660.00	27,660.00	27,660.00
004904	12/1/2020	12-2020	Open	BANKAMERIC	Bank of America	Payroll Liabilities	Bill	REG 000043, ...	7,084.62	7,084.62	7,084.62
004903	12/1/2020	12-2020	Open	BANKAMERIC	Bank of America	Payroll Liabilities	Bill	REG 000005, ...	55,221.32	55,221.32	55,221.32
002471	7/1/2020	07-2020	Closed	BANKAMERIC	Bank of America	Land Purchase for CSTRDEV project	Bill	546	0.00	0.00	1,725,000.00
002002	8/31/2019	08-2019	Closed	BANKAMERIC	Bank of America	Credit card bill for August 2019	Bill	CCC-AUG2019	0.00	0.00	1,450.00
Sum:									138,715.94		



Searching, Storing, Sharing Info

- Acumatica Attributes/User Defines – easy to create and add and include in lists.

Attributes

* Attribute ID:

* Description:

Control Type: Multi Select Combo

Internal

Entry Mask: _____

Reg. Exp.: _____

*Value ID	Description	Sort Order	Disabled
1	1		<input type="checkbox"/>
2	2		<input type="checkbox"/>
3	3		<input type="checkbox"/>

Bills and Adjustments
Bill 004990 - AA Services

DOCUMENT **USER-DEFINED FIELDS**

Demo:

- 1
- 2
- 3

DETAILS FINANCIAL TAXES APPROVALS DISCOUNTS APPLICATIONS

VIEW DEFERRALS ADD PO RECEIPT ADD PO RECEIPT LINE ADD PO ADD PO LINE ADD LC LINK LINE

*Branch	Inventory ID	Transaction Descr.	Quantity	UOW	Unit Cost	Ext. Cost	Discount Amount	Amount	PO Number
PRODWHO...		Services	0.00		0.00	350.00	0.00	350.00	
PRODWHO...		Services providers 9-1-2023	1.00		200.00	200.00	0.00	200.00	
PRODWHO...		Services providers 9-2-2023	2.00		200.00	400.00	0.00	400.00	
PRODWHO...		Services providers 9-3-2023	3.00		200.00	600.00	0.00	600.00	
PRODWHO...		Services providers 9-4-2023	4.00		200.00	800.00	0.00	800.00	

Searching, Storing, Sharing Info

- All Acumatica Generic Inquiry Lists and Acumatica data grids can export to Excel

The screenshot shows the 'Bills and Adjustments' screen in Acumatica. At the top, there is a search bar and navigation icons. Below that, the page title 'Bills and Adjustments' is followed by a star icon and a 'CUSTOMIZATI...' link. A toolbar contains icons for refresh, undo, redo, add, edit, and print. Below the toolbar, there are tabs: 'ALL RECORDS', 'VENDOR SPEND', 'Export to Excel' (highlighted with a blue callout box), 'OPEN AP BY VENDOR', 'OPEN AP DETAILS', and 'BALANCED ON-HOLD ONLY'. Below the tabs, there are filters for 'Type: All', 'Status: All', and 'Date: All'. The main data grid has columns: Reference Nbr., Date, Post Period, Status, Vendor, Vendor Name, Description, Type, Vendor Ref., Balance, Net Open Amount, and Amount. Three rows are visible, all with 'Open' status and 'Bill' type.

Reference Nbr.	Date	Post Period	Status	Vendor	Vendor Name	Description	Type	Vendor Ref.	Balance	Net Open Amount	Amount
004992	9/20/2023	09-2023	Open	AAVENDOR	Goto Vendor Inc		Bill	201	2,100.00	2,100.00	2,100.00
004991	9/20/2023	09-2023	Open	AASERVICES	AA Services		Bill	inv 1234	350.00	350.00	350.00
004990	9/20/2023	09-2023	Open	AASERVICES	AA Services		Bill	inv 123	2,350.00	2,350.00	2,350.00

- Acumatica Generic Inquiries can all create Pivot Tables within Acumatica

The screenshot shows the 'OPEN AP BY VENDOR' pivot table in Acumatica. The tabs at the top are 'ALL RECORDS', 'VENDOR SPEND', 'OPEN AP BY VENDOR' (highlighted in yellow), 'OPEN AP DETAILS', and 'BALANCED ON-HOLD ONLY'. Below the tabs, there are filters for 'Type: All', 'Status: = Open', and 'Date: All'. The pivot table has two columns: 'Vendor - Name' and 'Total'. The data is as follows:

Vendor - Name	Total
FOODWESTER - Westerly Good Foods	1,470,584.36
CONGOODTOL - Good Hardware Pte., Ltd.	870,338.70
CONPERIPH - Periphery Distribution Co.	552,671.70
CONNETHJEN - Net Jenn Toy Development	543,365.30
INDICHICO - ICHICO Electronics Industry Co.	373,962.25

Searching, Storing, Sharing Info

- All Acumatica Generic Inquiry Lists can be exposed to OData and refreshed when exported to Excel.
- Generic Inquiries can be exposed and viewed on the Mobile App checking the Expose Checkbox.

Generic Inquiry

📄 ↶ + 🗑️ 📄 ▾ ⏪ < > ⏩ **VIEW INQUIRY** ⋮

* Inquiry Title:	<input type="text" value="AP-Bills and Adjustments"/>	<input checked="" type="checkbox"/> Make Visible on the UI	Arrange Parameters in:	<input type="text" value="3"/> columns
Site Map Title:	<input type="text" value="Bills and Adjustments"/>	<input type="checkbox"/> Show Deleted Records	Select Top:	<input type="text" value="0"/> records
Workspace:	<input type="text"/>	<input type="checkbox"/> Show Archived Records	Records per Page:	<input type="text" value="0"/>
Category:	<input type="text"/>	<input checked="" type="checkbox"/> Expose via OData	Export Top:	<input type="text" value="0"/> Records
Screen ID:	<input type="text" value="AP3010PL"/>	<input type="checkbox"/> Expose to the Mobile Application	Attach Notes To:	<input type="text"/>

Core Accounting Tasks

- Dynamics GP to Acumatica
 - Focus on Accounts Payable
- AP Invoice
 - New AP Bill – Copy Paste functionality throughout the system
 - Line Details – ability to upload line details
 - Accounts and sub-accounts
 - Same process for AP 3-Way Matching and AP Invoices
 - Acumatica Pre-Release allows invoice to be processed and pay the bill and then be reclassified and released.
 - Attach files
 - Hold / Balanced / Released
- Process a Check Run
- All the details from AP Bill line details with item details will be in the GL for full visibility and ease of reporting.

Core Accounting Tasks

- Acumatica AP Bills and Adjustments

- One screen allows for Expense Invoices and 3 Way Matching Invoices
- Line details can be entered with all the required details even for expense line items and the distribution details in the GL will reflect all the line details on the Payables transactions.
- Excel file uploads to easily add line/distribution details to the Payables Transaction.

Bills and Adjustments
Bill 004990 - AA Services

NOTES ACTIVITIES FILES CUSTOMIZATION TOOL

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DOCUMENT USER-DEFINED FIELDS

Type:	Bill	Vendor:	AASERVICES - AA Services	Detail Total:	2,350.00
Reference Nbr.:	004990	Location:	MAIN - Primary Location	Discount Total:	0.00
Status:	Open	Currency:	USD 1.00 VIEW BASE	VAT Taxable Total:	0.00
Date:	9/20/2023	Terms:	30D - 30 Days	VAT Exempt Total:	0.00
Post Period:	09-2023	* Due Date:	10/20/2023	Tax Total:	0.00
Vendor Ref.:	inv 123	* Cash Discount...:	10/20/2023	With. Tax:	0.00
Description:				Balance:	2,350.00
				Amount:	2,350.00
				Cash Discount:	0.00

DETAILS FINANCIAL TAXES APPROVALS DISCOUNTS APPLICATIONS

VIEW DEFERRALS ADD PO RECEIPT ADD PO RECEIPT LINE ADD PO ADD PO LINE ADD LC LINK LINE

Branch	Inventory ID	Transaction Descr.	Quantity	UOM	Unit Cost	Ext. Cost	Discount Amount	Amount	PO Number	PO Receipt Nbr.	*Account	Description	*Subaccount
PRODWHO...		Services	0.00		0.00	350.00	0.00	350.00			60000	Purchase expense	000-000
PRODWHO...		Services providers 9-1-2023	1.00		200.00	200.00	0.00	200.00			50000	COGS - Inventory	000-000
PRODWHO...		Services providers 9-2-2023	2.00		200.00	400.00	0.00	400.00			50000	COGS - Inventory	000-000
PRODWHO...		Services providers 9-3-2023	3.00		200.00	600.00	0.00	600.00			50000	COGS - Inventory	000-000
PRODWHO...		Services providers 9-4-2023	4.00		200.00	800.00	0.00	800.00			50000	COGS - Inventory	000-000



Reporting

Dynamics GP to Acumatica

- GP Printed Reports and Forms (Report Writer and Work Templates)
- Acumatica built modern report designer – easy to create new reports and add to the site map for custom reporting.
- GP Smartlists to Acumatica Generic Inquires (GP + Smartlist Builder + Navigation List Builder gets GP closer to Acumatica's Generic Inquiry functionality.
- GP Management Reporter (MR) to Acumatica ARM (Analytical Report Manager). Similar in concept – Row and Columns – BUT built inside of Acumatica – no DataMart sync'ing or issues. Much faster with large datasets.
- GP KPI's to Acumatica Dashboards
- Acumatica Pivots built into the platform.
- GP Auditing without addon (very little) to Acumatica Audit History and Field Level audits built in.

Reporting

- Acumatica built modern report designer – easy to create new reports and add to the site map for custom reporting.
 - Modify and create new reports and add to Acumatica site map easily.
- Acumatica’s Generic Inquiry functionality provides the ability create queries based on any of the data in Acumatica and adding as new Inquiries.
- Acumatica ARM (Analytical Report Manager) Allows creation of financial statements and running them all within Acumatica by using Row, Column and Unit Sets.

Profit & Loss Rolling 12 Month TOOLS

✎ ↻ 📄 🔍 ⏪ ⏩ PRINT SEND EXPORT ▾
Type your query here Find

Products Wholesale Created on: 09/20/2023
Profit & Loss
 As of September 30, 2023

	Period Ending 09-2023	Period Ending 08-2023	Period Ending 07-2023	Period Ending 06-2023	Period Ending 05-2023	Period Ending 04-2023	Period Ending 03-2023	Period Ending 02-2023	Period Ending 01-2023	Period Ending 12-2022	Period Ending 11-2022	Period Ending 10-2022	12 Month Total (includes adj. period)	
Revenue														
Sales Revenue														
Sales Revenue		1,032.67			6,874,514.81	6,619,537.75	7,516,367.82	6,199,709.99	6,403,849.82	6,690,052.66	6,730,468.59	6,260,160.86	53,295,694.97	
Sales - Freight		14.72			10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	94.72	
Total Sales Revenue		1,047.39			6,874,524.81	6,619,547.75	7,516,377.82	6,199,719.99	6,403,859.82	6,690,062.66	6,730,478.59	6,260,170.86	53,295,789.69	
Other Revenue														
Returns and Allowances														
Other Income					25,090.03	24,716.23	25,106.73	20,105.70	19,559.70	14,110.90	21,392.95	23,687.37	173,769.61	
Total Other Revenue		0.00	0.00	0.00	25,090.03	24,716.23	25,106.73	20,105.70	19,559.70	14,110.90	21,392.95	23,687.37	173,769.61	
Total Revenue		0.00	1,047.39	0.00	0.00	6,899,614.84	6,644,263.98	7,541,484.55	6,219,825.69	6,423,419.52	6,704,173.56	6,751,871.54	6,283,858.23	53,469,559.30

- ★ [Report Definitions](#)
- ★ [Row Sets](#)
- ★ [Column Sets](#)
- ★ [Unit Sets](#)



Reporting

- Acumatica Audit History and Field Level audits built in and can be activated for any transaction and master records. Ability to track changes to any field is available within the application.

CUSTOMIZATION **TOOLS**

Screen ID CST.AP.30.30.00

Get Link

Web Service

DAC Schema Browser

Notifications...

Business Events...

Audit History...

Access Rights...

Share Column Configuration

Trace...

Profiler

About...

Update History

Created By:	admin	Last Modified By:	admin
Created Through:	AP303000	Last Modified Through:	AP303000
Created On:	8/11/2020 1:47:03 PM	Last Modified On:	9/20/2023 10:23:28

ENABLE FIELD LEVEL AUDIT

Audit

Screen Name: Vendors Show Fields: All Fields

Screen ID: AP.30.30.00 Active

Description:

Tables

Active	Table	Description	Show Fields
<input type="checkbox"/>	ADDRESS	Address	All Fields
<input type="checkbox"/>	BACCOUNT	Business Account	All Fields
<input type="checkbox"/>	CONTACT	Contact	All Fields
<input type="checkbox"/>	CRACTIVITY	Activity	All Fields

Fields

Active	Field
<input checked="" type="checkbox"/>	AddressID
<input checked="" type="checkbox"/>	AddressLine1
<input checked="" type="checkbox"/>	AddressLine2
<input checked="" type="checkbox"/>	AddressLine3

Automations

Dynamics GP to Acumatica

- GP very little without add-on's – Integration Manager, SmartConnect, Posting Tools
- GP Workflow 18.4 added ability for approvals to post transactions through the workflow and 18.5 (Oct 2022) Approvals can originate from email approvals (Master records, user records, transactions, transaction batches)
- Acumatica has Automation Schedules, Business Events, Workflows and Approvals plus built in Import and Export Scenarios.
- Acumatica AP Document Recognition to review and create AP and 3-Way matching Bills also works with the Outlook Add-in for Acumatica.
- Built in Notification Templates for easy emailing notifications.
- Acumatica Retail Commerce edition has built in integration to Shopify, Big Commerce and Amazon
- Acumatica's Open API capabilities allow for ease in connecting apps

Automations

- Acumatica has Automation Schedules
 - All Acumatica Processing screens allow creation of Automation Schedules to allow running based on predefined schedules with filters to control what transactions are processed by the Automation schedule.

The screenshot displays the 'Release AP Documents' interface with an 'Automation Schedules' dialog box open. The dialog box is divided into 'DETAILS', 'SCHEDULE', and 'CONDITIONS' tabs. The 'DETAILS' tab is active, showing the following configuration:

- Schedule ID: <NEW> (with a search icon) Active
- * Description: Release AP Documents every 15 minutes
- * Screen ID: Release AP Documents (with a search icon) * Action Name: Release All (dropdown)
- * Starts On: 9/20/2023 (dropdown)
- Expires On: No Expiration Date
- Execution Limit: 0 No Execution Limit
- Executions to Keep in History: 30 Keep Full History
- Process with Branch: (dropdown)

The background shows a table of 'Release AP Documents' with columns for 'Type' and 'Reference Nbr.'. The table contains several rows of 'Bill' documents with reference numbers ranging from 004909 to 004971.

Automations

- Business Events
 - Business Events provide the ability to react to data changes by creating email notifications and updating business data. This means that you can automate complex business processes without programming. And because Acumatica is all about continuous innovation and improvement, we will be adding additional notification and data update options, such as SMS messaging and activity creation.
- Business automation scenarios
 - The system allows you to automate many diverse business scenarios, such as:
 - Warning customers of upcoming invoice due dates
 - Notifying customers when their orders are ready for delivery or pickup
 - Updating (closing or re-assigning) sales opportunities X days past their expected close
 - Notifying support personnel when case SLAs are not being met
 - Reminding customers to order if they have quarterly budget remaining
 - Notifying warehouse personnel to be on the lookout of incoming shipments

Automations

- Acumatica AP Document Recognition to review and create AP and 3-Way matching Bills.
 - Works with the Outlook Add-in for Acumatica to push AP Invoices into Acumatica
 - Setup email address to receive AP Documents
 - Allows for drag and drop files into Acumatica AR Document Recognition from folders as needed

The screenshot displays the Acumatica AP Document Recognition interface. At the top, it shows 'Incoming Documents' with a star icon and a 'CUSTOMIZATION' link. Below this is a toolbar with icons for refresh, undo, redo, and a trash icon, along with buttons for 'RECOGNIZE', 'RECOGNIZE ALL', and a dropdown menu. A dashed box indicates a drag-and-drop area for files.

The main interface is divided into three tabs: 'ALL RECORDS', 'PENDING PROCESSING' (which is active), and 'PROCESSED'. Below the tabs is a table with columns for 'Summary', 'Status', 'Document Link', 'Created Date', 'From', 'Recognized Vendor', 'Recognized Amount', and 'Owner'. A single record is shown with the following details:

Summary	Status	Document Link	Created Date	From	Recognized Vendor	Recognized Amount	Owner
AP Sample Invoices: Example-2 AP Document.pdf	Recognized		8/23/2023		BRANDGLUE	240.00	Maxwell Baker

On the left side, there is a sidebar with a 'Status' dropdown set to 'Recognized' and a 'Type' dropdown set to 'Bill'. Below these are fields for Vendor (BRANDGLUE - BrandGlue), Location (MAIN - Primary Location), Date (7/3/2019), Due Date (8/2/2019), and Vendor Ref. (6720407). A 'Description' field is also present. At the bottom of the sidebar, 'Detail Total' and 'Amount' are both listed as 240.00.

The main content area shows the invoice details for BrandGlue, including their address (P.O. Box 5531, Bellingham WA 98227, United States) and the Acumatica address (11235 SE 6th, Suite 140, Bellevue WA 98004). The invoice number is 6720407, dated July 3, 2019, with a balance due of \$240.00. A table below lists the invoice items:

Item	Description	Unit Cost	Quantity	Line Total
Graphic Creation	Summit 2020 social graphics (general/reg)	120.00	2	240.00
Total				240.00
Amount Paid				0.00
Balance Due (USD)				\$240.00

At the bottom of the interface, there is a 'LINK PO LINE' section with a table showing the mapping of the invoice item to a purchase order line:

Alternate ID	Inventory ID	Transaction Descr.	Quantity	UOM	Unit Cost	Ext. Cost
> Graphic		Creation Summit 2020 social graphics (general/reg)	2.00		120.00	240.00



Questions & Answers

Info:

- GP's Next Release scheduled for Oct 2023
- Acumatica 23R2 scheduled for early October – Virtual launch 10/5
- As your GP partner – we understand this is a big decision and the future of your business could be riding on making the right choice for your company.
- We are offering a free one on one consultation with you, where we will take a deep dive into your specific GP deployment and related systems and your business needs today as well as expectations for the future. This will allow us to help you determine what the correct plan is for you and company with GP and or moving to a new solution





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