

# Vendor Contract Pricing & Rebates

Manager Series

## Catch Every Vendor Deal

### Do You take Full Advantage of Your Contracts & Rebates with Vendors?

Microsoft Dynamics GP users that manage several rebate offers and/or special contract pricing from their vendors or for their clients, often find it difficult to track and effectively manage these agreements. To streamline and simplify this process, Binary Stream built the Vendor Contract Pricing and Rebates software to ensure you are always taking advantage of the optimal vendor contract that is open at any given time. By enabling you to create complete vendor contracts within Purchase Order Processing (POP) and track customer pricing within Sales Order Processing (SOP), you can be assured that you are tracking and managing your vendor contracts and rebates to the best of your abilities.

## Control and Manage your Contracts and Rebates

Within the Vendor Contracts Pricing & Rebates each contract is not only associated with a vendor and particular inventory items, but can also be linked to many customers for processing rebates and recognizing special discount pricing. In the SOP module, additional pricing features allow you to manage customer pricing in a similar fashion to vendor pricing by controlling pricing specific for any customer. When processing sales orders, the optimal vendor contract prices are automatically selected to ensure you maximize the margin on each and every sales order. With correct gross margin calculations net of rebate or after special discounts, the Vendor Contract Pricing & Rebates also works to keep Microsoft Dynamics GP Gross Margin reports accurate and meaningful. On the rebates side sales order calculations are automatically generated when processing and are tracked at the distribution level. Batch processing here streamlines rebate processing and a rebate report is available for vendors to confirm rebate claims and AP debit notes are automatically generated to the vendor's AP account.

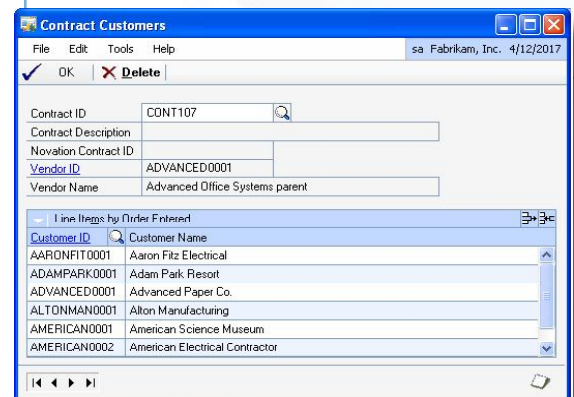
## Seamless Integration

Like most of our products, the Vendor Contracts Pricing & Rebates was developed using Dexterity, the native programming language for Microsoft Dynamics GP. This means you are integrated to Microsoft Dynamics GP in the optimal way, with all of your data centralized in one location and one system. The need for data imports or data synchronization is eliminated, user training is minimized, and you can easily create GP reports from data that is in our product.

## Features & Benefits

- **Manage and Control your Vendor Contracts**
  - Mass Import existing contracts from a comma-delimited format
  - Assign Items and contract terms
  - Associate each contract with a vendor, inventory items and link to many customers
- **Maximize Customer Pricing Strategies**
  - Associate customers to many vendor contracts to ensure the best option is always chosen
- **Reduce Expired Contract Pricing**
  - Contracts are term sensitive and close when expired
- **Increase Profit Margins on Every Sale**
  - Automatically select the best pricing option for your order needs
  - Easily change the automated selection to save contract deals for later
- **Simplify Rebate Processing**
  - Sales order calculations are automatically generated and processed at the distribution level
  - Batch process rebates
  - AP debit notes are automatically generated to the vendors AP account
- **Improve Sales Related Decision Making**
  - Gross Margin report shows proper COGS after rebates and discounts
- **Increase Customer Satisfaction and Vendor Relationships**
  - Modify sales orders to show net costs after rebates and during transaction processing
  - Customized rebate reports confirm rebate claims

**Manage** your customer pricing strategies by assigning customers to one or many vendor contracts



**Microsoft** Partner

Gold Independent Software Vendor (ISV)  
Gold Enterprise Resource Planning

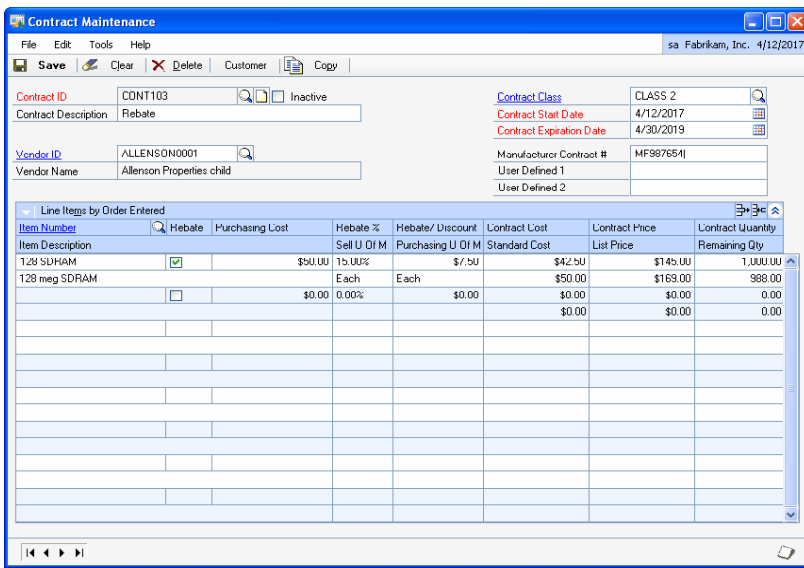
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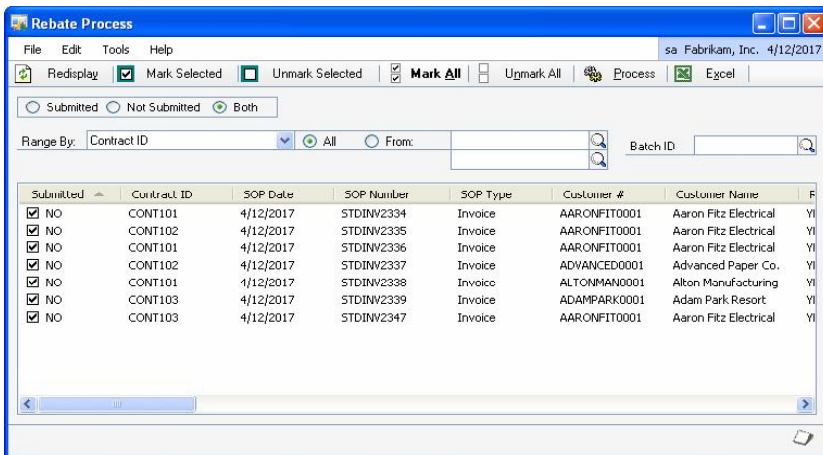
## Industry Use

Vendor Contract Pricing & Rebates can be used by many different types of organizations that resell or purchase large volumes of goods from vendors/suppliers that offer rebates and volume discounts. Our customers range from hospitals to distributors/wholesalers

**Control** your vendor contracts with ease and assign various items and contract terms.



**Automate** your rebate processes to maximize your vendor contract rebate terms and increase your margins.



## Support & Customizations

At Binary Stream, customer satisfaction and support is our top priority. We offer flexible support plans to ensure that you can receive the support when you need it. If you would like to customize this product to meet your specific business requirements, we would be more than happy to provide you that service. We also provide 100% knowledge transfer to partners and clients. Over 90% of inquiries are resolved through proper training.

## Product Integrations

**Advanced Revenue & Expense Deferrals**  
Are you looking for a solution that will allow you to defer your revenues and expenses in Microsoft Dynamics GP by line item detail? If so, this product was developed specifically for service-based organizations such as software companies and professional service firms.

## National Accounts for Payables

Are your vendors asking for a single payment to made to their central AR department rather than paying each of their branches? If so, this product can help you cut a single check to one "parent" vendor but have the payment automatically apply to multiple "child" invoices.

## Contact Us

If you are interested in learning more about this product or any of our other products, please contact us.

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