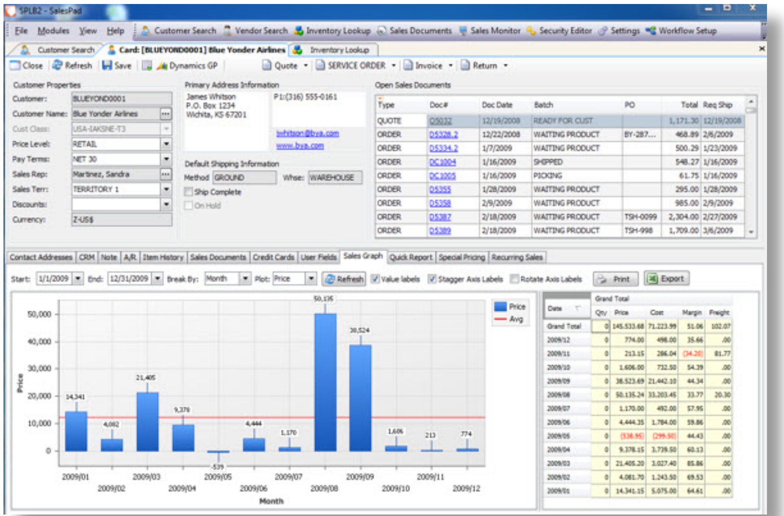
salespad®

SalesPad® is your definitive answer to cost-effectively accessing Dynamics™ GP data. Easy to learn, simple to use—you'll improve your bottom line while increasing customer satisfaction.

Quick Access To Customer Info

Find it when you need it. Our Customer Card displays at a glance all customer information, from open sales documents and individual contracts to AR records, item purchase histories, special pricing, and credit card data. This single-screen navigation affords you more time to serve your customer better.



Customer Sales Graph

Easy Quote & Sales Order Entry

Our Sales Document Entry window makes it easy to enter any type of sales document in a consistent, configurable, and easy-to-learn screen. Users can enter quotes, orders, invoices, and returns. Based on security, users may also copy previously entered documents and release them into SalesPad workflow. In addition, returns can be originated directly from historical sales invoices.

Efficient Quote & Sales Order Management

With SalesPad Workflow, you can define individual processes for each type of document your company uses. Predefined rules can be configured to control how each document flows through the order fulfillment and invoicing process.

Improved Inventory Visibility

See it at a glance. SalesPad Inventory Lookup displays in rich detail all aspects of your inventory on a single screen. With just a few clicks, you can view item availability and properties across multiple companies and inventory locations.

Comprehensive Purchasing Functionality

SalesPad Purchase Order creation allows users to efficiently generate Purchase Orders directly from backordered line items on a sales document. This is essential for those who sell a significant number of special order or non-inventory items.

Cost Savings

Because SalesPad integrates completely with Microsoft Dynamics™ GP, it eliminates the need for many users to operate in both programs. Previously, organizations wanting to process sales orders in Microsoft Dynamics™ GP had to purchase a license for every salesperson. Sales personnel can operate exclusively in SalesPad, eliminating the need to purchase additional Microsoft Dynamics™ GP licenses – a savings of approximately 25 percent.

About SalesPad Solutions

SalesPad Solutions provides a complete portfolio of front-end sales order processing and customer service software to seamlessly interface with Microsoft Dynamics™ GP. For more information about SalesPad and its products, please contact your Microsoft partner or call SalesPad Solutions, LLC at (616) 245-1221. You can also visit us on the web at www.salespad.net or drop us a line via e-mail at sales@salespad.net.

Additional Features

Because SalesPad is sold as a single module, the following are just a few of the many advanced features included with your purchase of a SalesPad license.

Exporting Data Into Microsoft Excel

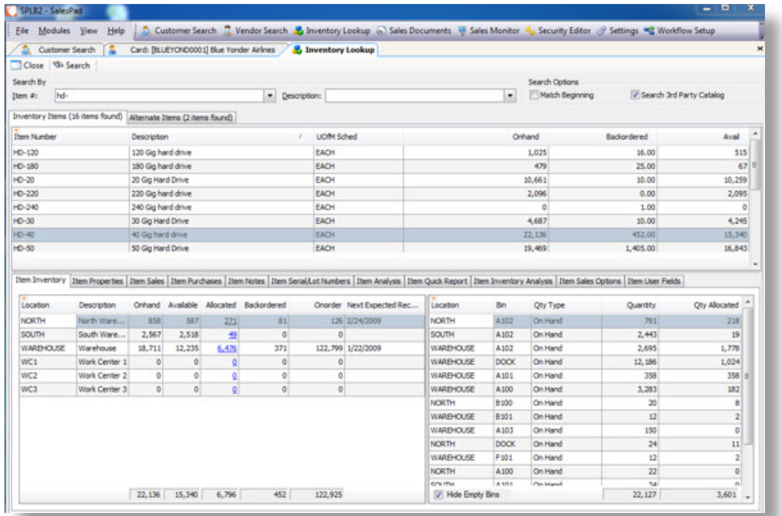
All data in SalesPad can be viewed in columnar grids which can be easily exported into Microsoft Excel. This feature makes it very easy for the user to access and analyze data without having to design and program predefined reports.

Document Splitting

Splitting documents allows SalesPad Workflow to manage the movement of each document through the fulfillment process based on the unique characteristics of that document. This feature is particularly relevant if the document contains Backordered or Non-Inventory Items, line items to be fulfilled from two or more unique Inventory Locations, Drop Ship line items, and line items with different Shipping Methods.

Alternate Inventory Lookup

With Alternate Inventory Lookup, you can create and search separate item databases. Items from this Alternate Inventory Database are easily selected and added to any sales document as a non-inventory Item. This is especially useful for those who process a high volume of requests for special order items.



SalesPad Inventory Lookup

Credit Card Processing

Securely storing unlimited customer credit cards, users can process authorizations and charges for any sales document type.

Unlimited User Defined Fields

With SalesPad User Field Editor, no programming is required to customize your User Defined Fields. Add an unlimited amount of these fields to five different business objectives, including Customer, Contact, Item, Sales Document Header, and Sales Document Line Item Records.

Technology

SalesPad is a .NET Windows® form-based application. The platform provides users with a familiar, feature-rich environment, and supports rapid development and enhancement of the product. All information is pulled from, and saved to, the Microsoft Dynamics™ GP company database, with no synchronization, duplicated data or time-delay. SalesPad uses a combination of SQL and Microsoft eConnect (Microsoft Dynamics™ GP middle-ware) to blend performance with Microsoft Dynamics™ GP logic.

Features List

Searches
- Customer and Contacts
- Vendor and Contacts
- Sales Documents
- Inventory
- Alternate Item Catalog
- Customer Part Number

Customer/Vendor Maintenance
- Create New Customers and Vendors
- Add/Edit/Delete Contacts
- Create and Edit Detailed Customer and Contact Specific Notes
- Graph Customer Purchases
- Sales and Purchase History by Document
- Sales and Purchase History by Item

Sales Entry
- Quotes, Orders, Invoices, Returns
- Detailed Item and Document Notes
- Inventory Lookup and Quick Item Creation and Maintenance
- View Previously Purchased Items
- Margin Summary (Entire Order)
- Sales Document Audit Log
- Sales Monitoring

Inventory Lookup
- Search by Item Number and Description
- View All Locations at Once
- View Lots and Serial Numbers
- Create and Search Alternate Item Catalog
- Convert Non-Inventory Items
- Item Sales Graph
- Item Maintenance

CRM
- Enter Tasks and Reminders
- Log Customer Notes and Contacts
- Generate Call Lists
- View Scheduled Activities in a Calendar

Emailing
- Email sales documents individually or in bulk

Workflow
- Route Sales Documents through your Business Processes
- Customizable Workflow Queues and Rules
- Fulfill From Multiple Warehouse Sites using Multiple Shipping Methods
- Document Splitting

Purchasing
- Demand-Based Purchasing
- View Items that need to be Purchased
- Reorder Point Visibility and Maintenance
- Create and Edit Purchase Orders (POs)
- Generate POs Directly from a Sales Document
- Consolidate Demand from Multiple Sales Documents on a Single PO
- Print or Email POs

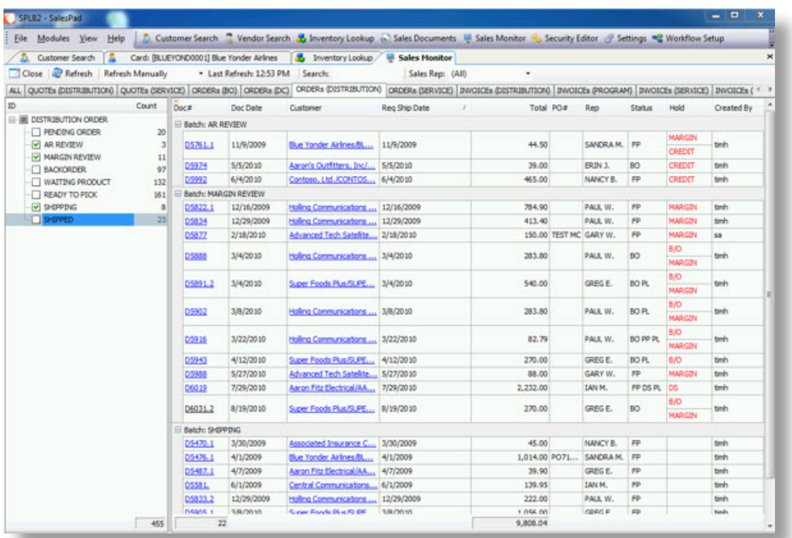
Credit Card Processing
- Securely Store Unlimited Customer Credit Card Information
- Process Authorizations, Charges, Credits and Void Transactions
- View Customer Credit Card History

Reporting
- Comprehensive Reporting and Analytics, including Sales Analysis Reports and Quick Reports
- Customize All Printed Sales and Purchasing Documents, including: Quotes, Orders, Pick Tickets, Packing Slips, Invoices, Return Documents, and POs
- Customizable Dashboards

Customization
- All Grids Save User Preferences
- All Grids Printable and Exportable
- Integrated Report Writer
- Custom Screens and Tabs available
- Unlimited User Defined Fields

Security
- Define All Users and Groups
- Secure Individual Screens and Tabs
- Restrict Access to Specific Data (i.e. Hide Cost, Margin)

System Management
- View Active User Connections
- View “Locked" Documents
- Automatic Updates



Sales Monitor

www.salespad.net | 3635 29th Street SE | Kentwood, Michigan 49512 | phone: (616) 245-1221 | fax: 888-655-9213