

PanatrackerGP Mobile Sales

Mobile Data Capture for Microsoft Dynamics® GP

Capture sales transactions at the point of the sale activity.

Streamline your sales operation by simplifying the sales process. Eliminate redundant steps with the **PanatrackerGP Mobile Sales** solution. Your sales transactions are created and updated directly in your Microsoft Dynamics® GP database.

The PanatrackerGP Mobile Sales module supports:

- ✓ Synchronization of customer and inventory information.
- ✓ Direct point-of-sale transaction processing.
- ✓ Capture of orders for future shipment or delivery.
- ✓ Consignment inventory management.
- ✓ Delivery driver order assignment (*browser-based*).
- ✓ Management of truck inventory.
- ✓ Confirmation of completed delivery orders to customers.
- ✓ Recording of return or credit transactions.
- ✓ Acceptance of payment for new or receivable transactions.
- ✓ Cash receipt reporting for deposits.
- ✓ Transaction receipt printing.



Name		X	Next
ID		X	
AARONFIT0001	Aaron Fitz Electrical		
DELAFIELD			
AARONFIT0001	Aaron Fitz Electrical		
MAIN			
AARONFIT0001	Aaron Fitz Electrical		
PRIMARY			
AARONFIT0001	Aaron Fitz Electrical		
WAREHOUSE			
11403 45 St. South			
Chicago IL 60603-0776			
ADAMPARK0001	Adam Park Resort		
BILLING			
View: All			
Menu		View	

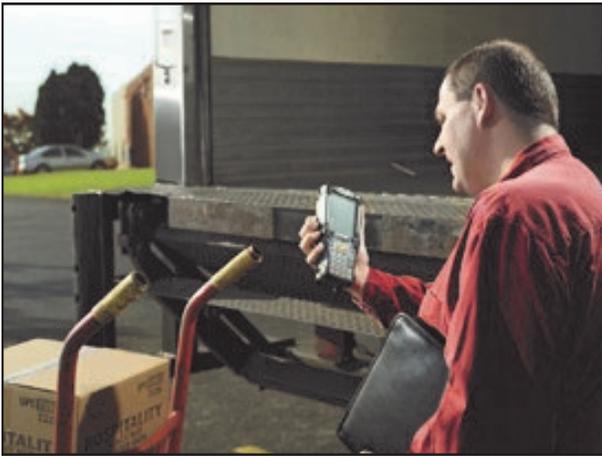
ID:	AARONFIT0001		
Name:	Aaron Fitz Electrical		
Class:	USA-ILMO-T1		
Site:			
Address:	WAREHOUSE 11403 45 St. South Chicago, IL 60603-0776		
Terms:	Net 30		
Order	Sale	Return	Pay
Back		View	

Order: Aaron Fitz Electrical at WAREHOUSE		
PO Ref	8908	
Req Date	5/1/11 12:00:00 AM	
Ship Method	DELIVER	
<input checked="" type="checkbox"/> Print Receipt		
Review	Clear	Submit
Order Total	\$578.66	
Sign here		
Back		

Panatracker offers a robust data capture solution that takes advantage of a mobile database to enable offline operation during period of limited or no network connectivity. No connection? No problem.

A core feature-set supports out-of-the-box sales transactions processing. Recognizing that not every organization operates the same, Panatracker can tailor the solution by adding features and functionality that are unique to your business. The PanatrackerGP infrastructure can incorporate customized features without requiring a "one-off" custom solution, making your investment both scalable and supportable.

The PanatrackerGP Mobile Sales Module is offered as both an independent solution or as a module with our other solutions.



Benefits of PanatrackerGP

- ◆ Works in hosted environments!
- ◆ Gain more customer face-time by streamlining the sales process.
- ◆ Eliminate errors that result from re-keying data from hand-written forms.
- ◆ Add bar code data capture for increased efficiency and accuracy.
- ◆ Access inventory information when and where needed.
- ◆ Capture customer signatures that can be saved with the transaction.
- ◆ Provide inventory visibility for increased customer service.
- ◆ Expedite sales order processing and order fulfillment.

PanatrackerGP Mobile Sales Overview

Take Order

Create sales orders for a delivery or shipment at a later time. Option to capture purchase order reference and a requested delivery date.

Direct Sale

Items are delivered to the customer at the same time of the sale. Levels of inventory available in the truck/trunk is updated as sales are completed.

Order Delivery

Synchronized orders to deliver are accessed for review at the customer site to confirm delivery items. Obtain customer signature for orders delivered.

Return

Process credits or return of items from the customer.

Payments

The customer payment screen displays both synchronized open A/R transactions as well as any new transactions captured for the customer. Select transactions to pay apply payment against to automatically calculate the total amount due.

Cash Receipt Reporting

Each customer payment recorded will create a payment detail record for the cash receipt reporting/deposit transaction. This tool provides the ability for the salesperson or delivery driver to reconcile collected cash receipts.

Consignment Sales

Offers a tool to count inventory levels for customer consigned inventory at each customer site location. Based on starting quantity and physical count, an invoice transaction is created. Restock is calculated on stocking levels set to support inventory transfer for stock replenishment.

Site Inventory Inquiry

Look up site inventory quantities based on designated order from and sell from sites or consignment customer sites.



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Panatrack also offers solutions for
Inventory Control and Fixed Asset Tracking.