

# Recurring Contract Billing

## *Discovery Guide*

Are you looking for a flexible  
**BILLING SOLUTION**  
to automate your regular billing and  
invoicing procedures?

*The purpose of this Discovery Guide is to help you identify and explore what you want and need from a Billing Solution to realize efficiencies within your role and organization.*

# FINANCE

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## WHAT WE WANT:

- To effectively manage growth
- To increase revenue
- To reduce human resource costs
- To increase employee productivity
- To eliminate costly errors
- To recognize revenue within the proper fiscal period

## WHAT WE NEED FROM A BILLING SOLUTION:

- A solution that is scalable
- A solution that is reliable
- A solution that is flexible

## NOTES:

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*“Because we implemented Recurring Contract Billing, an efficient and reliable billing solution, we were able to keep pace and effortlessly bill 16,000 customers a month using fewer resources. That’s incredible. The product literally does what it says it does.”*

**Tim Zdrazil**, Accounts Receivable  
Manager/Accounting Systems  
Administrator, Homes.com

What does the Accounting Clerk need? 

## ACCOUNTING CLERK

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### WHAT WE WANT:

- To improve billing efficiencies
- To improve customer service
- To reduce mundane tasks by eliminating the need to rekey information in multiple systems
- To save time

### WHAT WE NEED FROM A BILLING SOLUTION:

- A solution that is user-friendly
- A solution that will allow us to streamline workflow
- A solution that will eliminate duplication of effort

### NOTES:

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*“We have four people in our department and the process of billing 700 customers a day takes only a couple of hours.”*

**Tim Zdrazil**, Accounts Receivable  
Manager/Accounting Systems  
Administrator, Homes.com

There IS a Solution! 

Introducing.....

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## ENCORE'S RECURRING CONTRACT BILLING for Microsoft Dynamics® GP

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Encore's Recurring Contract Billing for Microsoft Dynamics GP has helped 100's of customers just like you.

*"Recurring Contract Billing has been 100% reliable, has significantly reduced our cash collection cycle time while providing more flexibility to our customers, and has allowed us to deliver more value to the organization."*

**Keith Lajoie**, Director of Financial Planning & Analysis, GlobalSpec

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## NEXT STEPS

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For further information contact your local Microsoft Dynamics GP partner or contact Product Sales at 888.898.4330

[sales@encorebusiness.com](mailto:sales@encorebusiness.com)

[www.encorebusiness.com](http://www.encorebusiness.com)

*"We couldn't have handled this growth with our old system. We wouldn't have survived without Recurring Contract Billing."*

**Tim Zdrazil**, Accounts Receivable Manager/Accounting Systems Administrator,  
Homes.com