

**Investor Relationship Manager** seamlessly integrates with Microsoft Dynamics GP® and allows users to coordinate, monitor and manage various types of third party investments including shareholder investments and equities such as stock certificates and dividends.

### **Increase shareholder satisfaction through improved responsiveness**

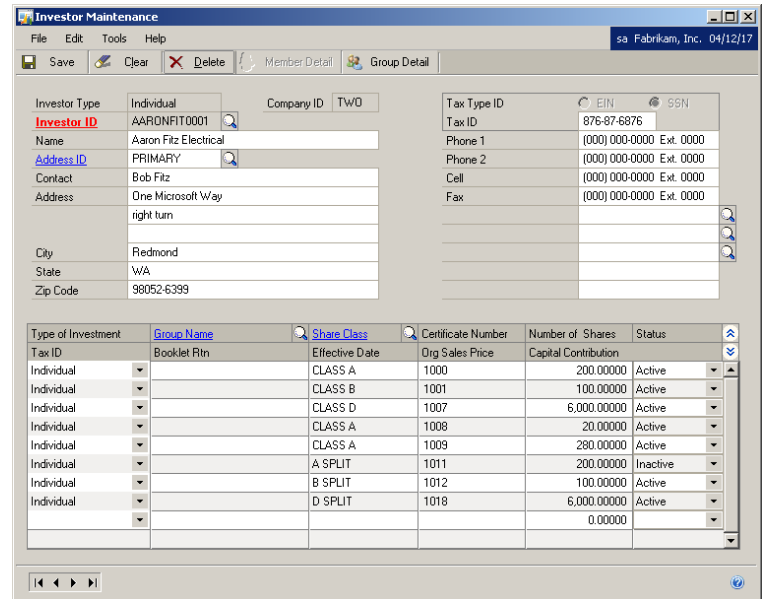
- Deliver timely information to shareholders

### **Reduce administrative costs by managing investments and obligations internally**

- Track details relating to investor holdings and share certificates eliminating the need for outsourcing

### **Feature Overview:**

- Manage investment securities and share prices
- Calculate dividends and track dividend distribution histories
- Provide powerful and flexible investment and ROI analysis
- Process investment transactions such as sales, splits, buybacks and dividend payments to shareholders
- Create and track shareholder records leveraging functionality within Microsoft Dynamics GP
- Create investment classes to handle preferred and common shares and their distributions
- Establish different distribution periods for each company
  - (ie. monthly, quarterly, annually)
- Analyze share class historical data
  - (ie. detail, summary, cumulative)



The screenshot displays the 'Investor Maintenance' window. The top section contains fields for Investor Type (Individual), Company ID (TWO), Tax Type ID (EIN), and Tax ID (876-87-6876). Below this are fields for Name (Aaron Fitz Electrical), Address ID (PRIMARY), Contact (Bob Fitz), Address (One Microsoft Way, right turn), City (Redmond), State (WA), and Zip Code (98052-6399). The bottom section is a table with columns: Type of Investment, Group Name, Share Class, Certificate Number, Number of Shares, and Status.

Type of Investment	Group Name	Share Class	Certificate Number	Number of Shares	Status
Individual	Booklet Rtn	CLASS A	1000	200.00000	Active
Individual		CLASS B	1001	100.00000	Active
Individual		CLASS D	1007	6,000.00000	Active
Individual		CLASS A	1008	20.00000	Active
Individual		CLASS A	1009	280.00000	Active
Individual		A SPLIT	1011	200.00000	Inactive
Individual		B SPLIT	1012	100.00000	Active
Individual		D SPLIT	1018	6,000.00000	Active
				0.00000	

## **Solutions for Microsoft Dynamics GP**

# Investor Relationship Manager

Manage your third party investments

## Flexible user defined data fields.

- Track your investors and their needs
- Print customizable share certificate documents

## Automate repetitive procedures.

- Automatic distribution calculation
- Auto-creation of investor payables transactions
- Distribution to multiple classes based on user defined values

## Seamless Dynamics GP Integration.

- Fully integrates within Dynamics GP company database
- Ability to enter historical share information

Share Class ID	Priority Amount Owed	Priority Amount Paid	Priority Deficit *	Standard Distribution	Total Dist. per Class
Priority	Priority %	Priority per Share	Standard Dist. per Share		Total Dist. per Share
CLASS A	\$662,425.00	\$1,656.06	\$0	\$169,000.00	\$31,425.00
CLASS B	\$0	\$0	\$0	\$91,000.00	\$91,000.00
CLASS C	\$317,575.00	\$2,374.96	\$0	\$169,000.00	\$486,575.00
CLASS D	\$0	\$0	\$0	\$91,000.00	\$91,000.00

\* (negative) amount indicates repayment

## Encore Business Solutions: Experience, Quality and Trust Since 1990

Encore remains committed to serving the Microsoft Dynamics® community by developing high quality products and providing exceptional customer service. We continue to expand our reach, maintain our reputation and strive to provide value in everything we do. Our products are designed to extend the functionality of Microsoft Dynamics® GP, offering productivity gains, flexibility and stability for growth and success.

