



## Advanced Revenue & Expense Deferrals

- Manage mass deferrals for enhanced business intelligence
- Achieve in-depth control and flexibility managing deferrals by line item
- Improve revenue and expense forecasting
- Embedded within Microsoft Dynamics GP (cloud or on-premise)

## A Fully Integrated Solution to Simplify Complex Deferrals

### Optimize Complex Revenue & Expense Deferrals

Advanced Revenue & Expense Deferrals (ARED) is a superior solution to simplify complex deferrals. Offering the highest integration possible for Microsoft Dynamics GP, ARED provides in-depth control and flexibility managing deferrals by line item and efficiently managing mass deferrals for enhanced business intelligence. Delivering robust functionality, ARED will enhance corporate performance by improving forecasting.

“The Advanced Revenue & Expense Deferrals (ARED) software has paid for itself more than once over. Having this solution to help us manage over 10,000 deferred contracts is an essential part of our financial processing.”

#### BT Conferencing

Paul Fortson, Director of Financial Systems

### Straight Line and Event-Based Revenue Recognition

Manage deferrals with complete flexibility — straight line amounts across calendar months or event-based as events or milestones occur.

### Simplify Complex Deferrals

Create deferrals by line item and build schedules that allow complete control over the timing of sub-ledger and GL recognition postings.

Invoice 101	Deferral Schedules	Benefits
Line 001	Monthly	Detailed Audit Trails
Line 002	Quarterly	Control Deferrals
Line 003	Non-Deferral	Streamline Compliance

### Simplify Compliance

Adhere to revenue recognition guidelines from FASB, IFRS and other reporting and regulatory bodies including full-integration with MERA for Vendor Specific Objective Evidence (VSOE) calculations.

### Automate Recognition Schedules

Create automatic schedules as revenue or expense transactions are posted, linking back to the originating data such as invoice number, item number and vendor or customer number.

### Flexible Deferral Options

Utilize equal per period or per diem recognition, prorated recognition for first and last periods of mid-month transactions and date-based schedules when a standard template will not fit.

### Manage Reports and Smartlists

Manage reports and smartlists by linking to the deferral schedule tables with standard Dynamics GP reporting tools.

### Centralized Purchase Order Processing

Simplify subscriptions or recurring billing with your deferrals schedules through integration with Advanced Recurring Contract Billing (ARCB).

### Create Deferrals by Line Item

Create individual deferral schedules for each line item on a SOP (Sales Order Processing) or POP (Purchase Order Transaction) transaction entry.

### Manage Detailed Audit Trails

Run reports that provide clear insight into the deferral schedules created, transactions posted and any reversals or credits applied giving you additional control over your data.

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