



CAL Connect2014
Dynamics GP User Event



7 GREAT ADD ON TOOLS FOR DISTRIBUTORS

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7 GREAT GP ADD ON TOOLS FOR DISTRIBUTORS

IN THIS SESSION LEARN ABOUT 7 GREAT GP ADD-ON PRODUCTS OFFERED BY SALES PAD

- SalesPad GP
- SalesPad Mobile GP
- CardControl GP
- DataCollection GP
- ShipTo GP
- MobileBoards
- Email Add-In for GP

SALESPAD GP

- **SalesPad GP delivers an all-in-one order entry, inventory and sales management solution** to integrate seamlessly with your Microsoft Dynamics GP / Great Plains data. SalesPad GP simplifies the entry of all sales documents, saving your sales and customer service team time and frustration. Whether entering quotes, orders, invoices, or returns, SalesPad GP's easily configurable document entry screen makes it possible to process more orders with fewer resources.



SALESPAD MOBILE GP

- **Access and manage your sales, customer, and inventory data while on the go.** SalesPad Mobile GP gives Microsoft Dynamics GP users the power to manage their customers, inventory, and sales documents from the convenience of their iPhone, iPad, or Android mobile device. Whether traveling, on-site, or simply away from your desk, SalesPad Mobile GP enables you to never be disconnected from your company again.



CARDCONTROL GP

Secure and Simple - CardControl GP by SalesPad enables efficient credit card processing.

- CardControl GP allows users to securely process credit card payments in Microsoft Dynamics GP and SalesPad GP.

Real-Time Processing & Verification

- Watch all of your payment processing and verification as it happens. You can see the process authorizations, charges, and credits live. This includes level 2 & 3 verification processing, as well as address & zip code verification (when supported by the cardholder's bank).



DATA COLLECTION GP

Manage your warehouse. Efficiently.

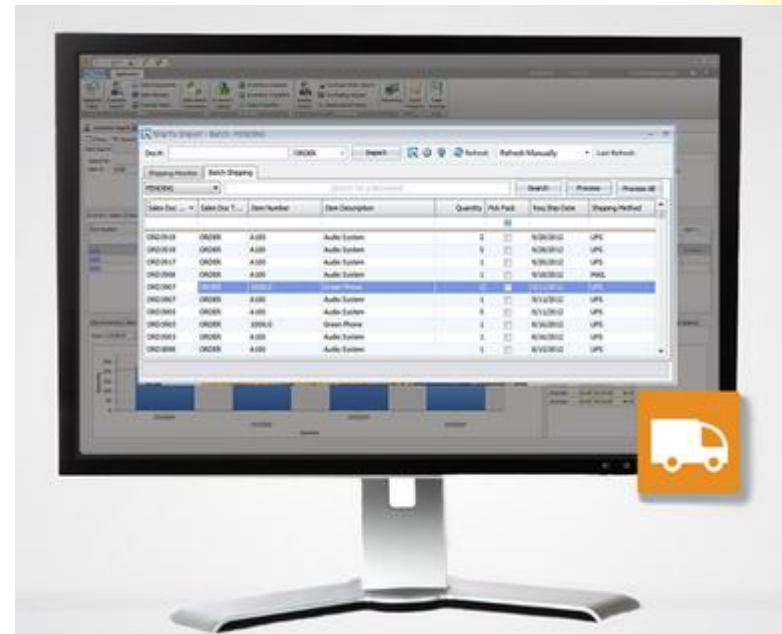
- SalesPad DataCollection GP makes your warehouse more accurate and efficient. DataCollection GP runs on a barcode-scanner-equipped Windows® mobile device and integrates directly with Microsoft Dynamics™ GP.
 - Label and PO Printing, Receiving, Sales Order Picking and Packing, Inventory lookup, Inventory Bin and Site Transfers
- Warehouse Manager allows users to automate the allocation of inventory based on configuration settings and sales restriction unique to each item.



SHIPTo GP

Manage your shipping operations. Easily.

- ShipTo GP lets you monitor and manage your sales orders so you can ship products quickly and reliably. ShipTo GP makes it easy to import your shipment data to UPS or FedEx, process the shipment and then write back the shipment costs and package tracking numbers back to your sales orders. ShipTo GP integrates with UPS WorldShip™, FedEx Ship Manager®, Microsoft Dynamics™ GP and, optionally, SalesPad. USPS Mail shipments are also supported via UPS Mail Innovations.



MOBILEBOARDS

MobileBoards is designed to make business on the go easier by allowing users to see a collection of information they choose all in one screen.

- Users no longer have to hunt through programs to find information or worry about accessing it while offsite since MobileBoards gives users the ability to have customized screens of information at their fingertips.
- Custom reports deployed quickly and easily with different boards available to different users as needed
- Available for iOS and Android



EMAIL ADD-IN FOR GP

Integrate emails and calendars easily.

- SalesPad Email Add-In for GP allows Microsoft® Outlook and SalesPad® users to synchronize their calendars and integrate incoming and outgoing customer emails with SalesPad® CRM functions, allowing you to better keep track of interactions with customers.
- SalesPad Email Add-In for GP works with SalesPad GP and Microsoft® Outlook to store relevant emails on the Customer Card, and to pull tasks created in SalesPad GP onto your Outlook calendar as appointments.
- **Quote Follow-up** - Make quote follow-up a breeze by auto-generating quote follow-up reminders in SalesPad GP and linking them to Outlook.

